



16th October 2017

Dear Parents/Carers

I am now writing to confirm CUCINA's tariff for the forthcoming year from 31st October 2017 to the end of the Summer term, a copy of which is enclosed overleaf.

Whilst we are still in negotiation with some suppliers, we have successfully limited potential increases, and therefore are able to set our tariff incorporating an overall price increase of 4.9%; which is much reduced from our earlier forecasts of 12%. Where price rises have been necessary, we have targeted these on areas where cheaper alternatives are also available and have once again maintained our entry tariffs of 60p and £1.00; indeed, these have been maintained now since Cucina was founded back in 2005.

As always, with our young customers in mind, we remain committed to ensuring that a wide and exciting range of menu items are available daily with something to suit all budgets. We will continue to work alongside the School Food Standards and follow our usual best practice of nutritionally analysing our menu cycle even though this is now not a legal requirement.

Last year we informed you about the launch of our own brand products which saw us become our own supplier for many of our staple products. This has gathered momentum through the year and we have now sourced our own pasta, chopped tomatoes and pizza sauce. We will continue to keep a watchful eye on local and global crop supplies, extreme weather conditions and currency fluctuation. By purchasing through our own supply chain, we can ensure that quality remains our top priority by removing costs from your supply chain wherever possible.

New products in development for November include a hot range of "Street Fusion" pots, further expansion of our New York Deli range and regular guest appearances of iced coffee drinks, which will be served from our slush machines. To encourage students to take up breakfast in schools, we also plan to offer free porridge in all our restaurants, with students being able to add toppings for 25p. Further we are introducing a 4 item "pick and mix" concept which will be competitively priced at £2.30 as well as trialing a new "Street Kitchen" food concept.

We are proud to be able to maintain our commitment to offer all students entitled to a free school meal any two items from our entire menu range; irrespective of tariff, for their free school meal where cashless systems allow. Cucina will continue to cover the difference between the tariff and the free school meal value. We will however require an inflationary increase on the free school meal tariff so inflation is offset.

In addition, we continue our drive to use only the best ingredients and are proud to restate our food promises:

- We make all of our food in your kitchen every day
- At least 90% of our meat is from mainland Britain and is largely red tractor accredited
- When in season we buy our fruit and vegetables from British farmers or grow our own
- All tuna is dolphin friendly and all other fish is caught from sustainable stocks
- All of our eggs and mayonnaise are free range
- All of our coffee and chocolate is fair trade
- We recycle all waste oil in our kitchens into bio-diesel
- We hold the food for life catering mark in recognition of our ethical and sustainable sourcing



Drinks	Existing	New	Increase	%
Hot Drinks (coffee / tea / hot chocolate)	£1.00	£1.20	£0.20	20.0%
Large Cold Drink (plain water)	£0.80	£0.80	£0.00	0.0%
Large Cold Drinks (cans and flavoured water)	£1.00	£1.00	£0.00	0.0%
Small Cold Drinks (Capri Sun / flavoured milk)	£0.90	£0.90	£0.00	0.0%
Appletiser / Grapetiser	£1.00	£1.00	£0.00	0.0%
Icy Zero fruit slush	£1.00	£1.00	£0.00	0.0%
Value Drinks	£0.50	£0.50	£0.00	0.0%
Yazoo milkshake	£1.25	£1.30	£0.05	4.0%
Breakfast Menu				
Bacon and Tomato / Sausage and Tomato Buttie	£1.25	£1.25	£0.00	0.0%
Toasts with Jam or Marmite	£0.25	£0.25	£0.00	0.0%
Drop Blueberry Pancakes	£1.00	£1.10	£0.10	10.0%
Croissant with Jam or Pain au Chocolate	£1.00	£1.00	£0.00	0.0%
Granola / Porridge / Cereals	£0.65	£0.65	£0.00	0.0%
Cucina Deli				
Sandwiches Bite Sized Basics	£0.60	£0.60	£0.00	0.0%
Sandwiches Bite Sized Basics (x 2)	£1.00	£1.00	£0.00	0.0%
Sandwiches Cucina Breadless	£1.50	£1.60	£0.10	6.7%
Sandwiches Classic Breads	£1.50	£1.60	£0.10	6.7%
Sandwiches Deli Breads	£2.20	£2.30	£0.10	4.5%
Sandwiches Paninis	£2.20	£2.30	£0.10	4.5%
Break Time Extra - Regular	£1.50	£1.60	£0.10	6.7%
Break Time Extra - Large	£2.20	£2.30	£0.10	4.5%
Fresh Pizza Slices	£1.25	£1.30	£0.05	4.0%
Pasta Pots (cold)	£1.70	£1.80	£0.10	5.9%
Fruit Corner (jellies, pots, yoghurts)	£0.90	£1.00	£0.10	11.1%
Assorted Fresh Fruit (Other)	£0.50	£0.50	£0.00	0.0%
Assorted Fresh Fruit (Satsumas)	£0.30	£0.30	£0.00	0.0%
Cake Stand	£1.00	£1.00	£0.00	0.0%
Lunch Menu				
Homemade Soup and Fresh Bread	£1.00	£1.00	£0.00	0.0%
Main Courses (including accompaniments)	£2.20	£2.30	£0.10	4.5%
Salad Bar	£2.20	£2.30	£0.10	4.5%
Tubs to Go Small	£0.99	£1.10	£0.11	11.1%
Tubs To Go Medium	£1.70	£1.80	£0.10	5.9%
Tubs To Go Large	£2.00	£2.20	£0.20	10.0%
Subs / Burrito / Hot Wraps - Large	£2.20	£2.30	£0.10	4.5%
Subs / Burritos / Hot Wraps - Regular	£1.30	£1.50	£0.20	15.4%
Cucina Value	£0.49	£0.50	£0.01	2.0%
Puds (hot and cold)	£1.00	£1.10	£0.10	10.0%
	£45.03	£47.25	£2.22	4.9%